Philippe CORSALETTI

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EXPERIENCE PROFESSIONNELLE





2019 - today Member France and Swiss PGA / Professeur de Golf avec brevet Fédèral

- Teaching Professional Suisse PGA 2022 PGA France 2023
- Diplôme EPS (Examen Professionnelle Supérieure de Sport Fédéral Suisse)
- Master Performance Coach Certified 2022
- Moniteur Golf Sport des Jeunes
- Moniteur Golf Sport des enfants
- Certificat J+S Jeunesse et Sport
- Elite Performance Coach Level 1, Level 2 and Level 3
- U.S.Kids Golf Certified Coach 1&2 Honorable Mention Award Top50 KidsGolf US 2023.
- U-Kids Top 50 Junior Coach 2024
- U-Kids Top 50 Junior Coach 2025
- TPI Level certified Level 1 and Power Level 2
- TPI Certified Junior Level 2
- Co-fondateur de "Thegolfpraticebook", (Lower your score without changing your swing through effective practice)-2022- www.Thegolfpracticebook.com
- (PGA European Tour) Qualifying School Senior Tour: 2018/2019/2020
- Européen Senior Tour Qualifying-School (Portugal, Royaume-Uni), TP Tour 2018/2019 entraineur (Christophe Pottier)
- PRO SERIE SUISSSE 2020/2021/2022/23
- European Long Drive Championship 2023 4th place
- Trackman 4

2012-2018 CEO

PUMA-ENERGY TANZANIA – PETROLEUM COMPANY



- Multiproduct subsidiary 800 KMT 57 Service Stations Depot: 82,000M3 B2B Business- Mining activity – 8 Airport
- Responsible for heading the management of Puma-Energy Tanzania and for Puma-Energy's representation in Tanzania
- Responsible for ensuring Puma-Energy's compliance with Puma-Energy's standards, especially in Health and safety and environment Quality (HSEQ), Ethics and Environmental matters

2011-2012 CEO

TOTAL PETROELUM IVORY COAST - PETROLEUM COMPANY



- Multiproduct subsidiary 450 KMT 130 Service
- for heading the management of TCI and for Total's representation in Ivory Coast
- Responsible for ensuring TCI's compliance with Total's standards, especially in Health and safety and environment Quality (HSEQ), Ethics and Environmental matters

2008 – 2011 Vice President Motorsport Division

TOTAL RAFFINAGE MARKETING - PETROLEUM COMPANY



- The main assignment of the Motorsports division is to negotiate and manage all of the Total's sports programs (Formula 1, Rally WRC, 24H of Le Mans, Endurance Racing, Paris-Dakar thought Argentina and Chili, Moto GP,.....) COVER 150 Events/years
- Reporting to the Europe Marketing division, the Motorsports division is in charge of negotiating and managing sports marketing contracts with partner constructors (Renault, Citroen, Peugeot, RedBull.....) and event organizers, running the corresponding sports programs and promoting them via marketing / communication
- The Motorsports division carries out the following assignments:
 - Negotiating and managing major international sports marketing contracts with partner constructors and event organizers and for France with FFSA
 - ✓ Approving every kind of significant sport programs of R&M subsidiaries in relationship with the constructors or the event organizer
 - ✓ Suggesting innovative and high added value marketing solutions for these programs, in order to increase the customer loyalty or to strength and/or to develop the sales business
 - Permanently ensuring technical excellence for partner constructors including Renault F1, both in terms of products (fuels / lubricants) and in terms of means (technical support, innovation etc.)
 - ✓ Operating and promoting all the related commitments, both inside and outside the company (Public relations, press relations, visual identity / signage, merchandising, publishing / video / photo services, advertising, in-house communication, intranet / internet, surveys)
 - ✓ Proposing sales development and promotion supports for the brands of the Group in liaison with the operational entities
 - ✓ Measuring the effectiveness of these actions and ensuring the safety of Motorsports activities

2004 - 2008 CEO

TOTAL PETROELUM PUERTO RICO CORP- PETROLEUM COMPANY



- Multiproduct subsidiary 400 KMT 110 Service Stations
- Responsible for heading the management of TPPR and for Total's representation in Puerto-Rico
- Responsible for ensuring TPPR's compliance with Total's standards, especially in Health and safety and environment Quality (HSEQ), Ethics and Environmental matters

2002 – 2004 CEO – Caribbean & Pacific

TOTAL FRANCE - PETROLEUM COMPANY



- Responsible for overseeing and coordinating the Refining and Marketing operations of 10 Total France subsidiaries on the Pacific and Caribbean areas as well as their compliance with all organizational policies and all applicable laws
- Project Manager for the purchase of 110 Service Stations in Puerto Rico (400 KMT)- and in Jamaica Responsible for the startup operation of TPPR. (150 KMT)

1999 – 2002 Managing Director

TOTAL HAITI SA - TOTAL FRANCE - PETROLEUM COMPANY



- Multiproduct subsidiary (185 KMT) 50 Service Stations LPG Plan
- Responsible for heading the management of Total Haiti in charge of defining and implementing the policies, goals, objectives and strategies

1998 – 1999 Managing Director

TOTALELF OIL GAMBIA LTD - PETROLEUM COMPANY



 Responsible for heading the management of Elf Oil Gambia and implementing the policies, goals, objectives, and strategies of Elf Oil Gambia

1994 – 1988 Marketing Manager

TOTALELF OIL SENEGAL - PETROLEUM COMPANY



- Multiproduct subsidiary (400 KMT) 80 Service Stations LPG Plan
- Developed and managed marketing strategy, identified new business opportunities
- Protected and improved asset value

1993 – 1994 Project Manager

SWITZERLAND

Responsible of the implantation of a Trading Subsidiary in Asia for an important Swiss Group

EDUCATION

2017	CEO Award Puma Energy 2017 The Award for Outstanding Contribution the individual who consistently outperforms
1996	Oxford Petroleum MBA/College of Petroleum and Energy Study Supply Economics-Market & Int.Trading
1995	Oxford Petroleum MBA/College of Petroleum and Energy Study Oil & Gas Production Economics) 'Distance Learning' 'Distinction'
1984	Hotel Management – Montreux/Glion, Suisse
1981	MBA -ESCP-EAP – Paris 'Business School'
1980	Math Sup/Math Spec.
1978	High School Diploma

COMPLEMENTARY EDUCATION

- Refining Petroleum Products
- Environment & Security Management
- Finance for Non-Financial
- Business Skills Development Program
- Managing by Continuous Improvement
- Personal Development & Method
- HSEQ

LANGUAGES

• French- Mother tongue, Fluent in English & Spanish

HOBBIES

• Golf / Hockey / Sports, Taste for Music, Literature Contemporary Arts